

**From:** C.Venkat Rao <cvr@bhel.in>  
**Sent:** Thursday, March 23, 2023 2:07 PM  
**To:** pcjha@bhel.in; vnigam@bhel.in; tsv@bhel.in; svsrini@bhel.in; smram1@bhel.in; bani@bhel.in; pgupta@bhel.in; ymbabu@bhel.in; sbnaithani@bhel.in; r\_singh@bhel.in; minocha@bhel.in; vivekkumar.raizada@bhel.in; gmurali@bhel.in; arumoy@bhel.in; praveenkishore@bhel.in; navin@bhel.in; meenakesri@bhel.in; rt1@bhel.in; ts@bhel.in; sonwane@bhel.in; 'M Arunmozhi Devan'; sudheerbabu@bhel.in; sjreddy@bhel.in; shank@bhel.in; misador@bhel.in; aniljoshi@bhel.in; kak@bhel.in  
**Cc:** 'Amit Kerketta, General Manager & Head/CAPEX and SS&P/CAPEX & SS&P/CO'; satyan@bhel.in; saurabh@bhel.in; sanju@bhel.in; rajeeva@bhel.in; ykrajesh@bhel.in; msridhar@bhel.in; sameer@bhel.in; nkverma@bhel.in; ashwanisahu@bhel.in; preetisagar@bhel.in; rusiag@bhel.in; satender@bhel.in; vikasekka@bhel.in; vasav@bhel.in; ssaini@bhel.in; ankurtandon@bhel.in; ajain@bhel.in; finss@bhel.in  
**Subject:** Procurement through Government e-Marketplace (GeM) - Circular No. 35 of 2022-23  
**Attachments:** Circular 35 of 2022-23 GeM.pdf

Sir / Madam,

Vide communication dated 01.03.2023, Ministry of Heavy Industries has directed **all CPSEs under MHI** to ensure **100% procurement through GeM Portal of goods and services which are available on GeM**. It has also been mentioned that a certificate has to be provided by CEO/ Heads of CPSEs to Secretary MHI that only those goods and services have been procured outside GeM, which are not available on GeM. On similar lines, Department of Public Enterprises has given communication on 20.03.2023 for compliance by all CPSEs.

In this regard, Circular No. 35 of 2022-23 is enclosed.

The Circular is also available on SS&P page of Corporate Intranet.

Based on above, Units/ Regions/ Divisions may issue/ modify/ update necessary department procedure/ work instructions/ system logics, etc.

This issues with the approval of the Competent Authority.

*Thanks and Regards,*

C Venkat Rao,  
GM / S S & P,  
Corporate Office, BHEL,  
New Delhi

**SOURCING STRATEGY & POLICY  
BHEL – NEW DELHI**

**AA:SSP:GeM  
Dated: 23.03.2023**

**(Circular No. 35 of 2022-23)**

**Sub: Procurement through Government e-Marketplace (GeM)**

1. Rule 149 of General Financial Rules (GFR), 2017 mandates that procurement of Goods and Services will be mandatory for **Goods and Services** available on GeM.
2. Ministry of Heavy Industries (MHI) vide letter no. 16(32)/2022-Coord. dated 01.03.2023 (**Annexure-A**), while referring to a meeting held on 20.02.2023 of Committee of Secretaries chaired by Cabinet Secretary regarding review of procurement of goods and services through GeM, has directed all CPSEs under MHI to ensure 100% procurement through GeM Portal of goods and services which are available on GeM. Further Department of Public Enterprises (DPE) vide letter no. DPE/7(4)/2007-Fin.(Pt. 3) dated 20.03.2023 informed that CPSEs shall ensure 100% procurement of goods and services through GeM (**Annexure-B**).
3. In view of above, following is to be ensured:-
  - i. Procurement of Goods & Services which are available on GeM shall be **mandatorily** done through GeM only. Wherever, GeMAR&PTS indicates availability of the goods/ services on GeM, procurement shall necessarily be made through GeM.  
Accordingly, the **exceptions provided** to float tenders outside GeM for Goods & Services vide earlier circular(s) no. 27 of 2021-22 dated 02.02.2022; 16 of 2021-22 dated 30.09.2021; 52 of 2020-21 dated 31.03.2021 and 31 of 2020-21 dated 11.12.2020, are hereby withdrawn.
  - ii. The following procurements may be done outside GeM till such time the functionalities are enabled on GeM:
    - a) Transactions between BHEL sister Units
    - b) Imports
    - c) Sub-contracting with free issue material from BHEL
    - d) Works Contracts { *The treatment of Goods, Services & Works has been clarified by Department of Expenditure (DoE) vide O.M no. F.6/2/2023-PPD dated 13.01.2023 (**Annexure-C**).*}

  
23/03/23

- iii. Tenders floated outside GeM should be through BHEL GeP NIC portal where GeMAR&PTS shall be mandatory for floating a bid outside GeM for procurement of only such Goods & Services which are not available on GeM, and its unique ID would be required to be fed on the Publishing Portal along with the tender proposed to be published.
  - iv. Head of the Unit/ Region/ Division to submit a certificate on monthly basis by 5<sup>th</sup> of every month in the attached format **(Annexure-D)** that only those goods and services have been procured outside GeM, which are not available on GeM
4. As and when GeM introduces new functionalities/ addresses the limitations on the GeM portal from time to time, the same shall be adhered to without waiting for formal amendment/ issue of circulars/ guidelines etc.

Based on above, Units/ Regions/ Divisions may issue/ modify necessary work instructions/ departmental procedures etc.

This Circular is for internal circulation only.

This issues with the approval of Competent Authority

  
28/03/23  
**C. Venkat Rao**  
GM/ SS&P

**Distribution:**

- Heads of all Units/ Regions/ Divisions

**Copy to:**

- |   |   |
|---|---|
| - Heads of MM in all Units/ Regions/ Divisions      | - <a href="http://intranet.bhel.in">http://intranet.bhel.in</a> |
| - SS&P page on Corporate Office intranet            | - for kind info of CVO  |
| - GM & Head (Corporate Vigilance)                   | - for kind info of Directors                                    |
| - SA to Director (Fin)/(IS&P)/(Power)/(E, R&D)/(HR) | - for kind info of CMD  |
| - GM/ CMD Sectt.                                    |   |

**C.Venkat Rao**

---

**From:** C.Venkat Rao <cvr@bhel.in>  
**Sent:** 15 March 2023 13:02  
**To:** 'pcjha@bhel.in'; 'vnigam@bhel.in'; 'tsv@bhel.in'; 'svsrini@bhel.in'; 'smram1@bhel.in'; 'r\_singh@bhel.in'; 'bani@bhel.in'; 'ymbabu@bhel.in'; 'pgupta@bhel.in'; 'shank@bhel.in'; 'sudheerbabu@bhel.in'; 'minocha@bhel.in'; 'rt1@bhel.in'; 'sonwane@bhel.in'; 'ts@bhel.in'; 'sbnaithani@bhel.in'; 'meenakesri@bhel.in'; 'arumoy@bhel.in'; 'gmurali@bhel.in'; 'navin@bhel.in'; 'praveenkishore@bhel.in'; 'misador@bhel.in'; 'aniljoshi@bhel.in'; 'kak@bhel.in'; 'pksaxena@bhel.in'  
**Cc:** 'Amit Kerketta, General Manager & Head/CAPEX and SS&P/CAPEX & SS&P/CO'; 'Satyan Chadha(Addl GM/DER&DSECT/CO)'; 'ashwanisahu@bhel.in'; 'satender@bhel.in'; 'ankurtandon@bhel.in'  
**Subject:** Review of procurement of goods and services through Government e-Marketplace (GeM)-Reg.  
**Attachments:** gem potential 2023-24.pdf

Sir/ Madam,

The communication under reference no. 16(32)/2022-Coord dated 01.03.2023 of MHI is forwarded for kind information.

*Thanks and Regards,*

*C Venkat Rao,  
 GM / S S & P,  
 Corporate Office, BHEL,  
 New Delhi*

*This communication is for internal purpose only.*

---

**From:** satyan@bhel.in [mailto:satyan@bhel.in]  
**Sent:** 04 March 2023 10:12  
**To:** Shri CV Rao <cvr@bhel.in>  
**Cc:** Shri Amit Kerketta <amitkerketta@bhel.in>  
**Subject:** Fw: Review of procurement of goods and services through Government e-Marketplace (GeM)-Reg.

Dear sir,

Please examine  
 Submitted for kind perusal & suitable necessary action please.

सादर / With kind regards

सत्यन चड्ढा / Satyan Chadha,

AGM, SA to Dir. (E,R&D)

**From:** Saurabh Srivastava

**Sent:** Friday, March 3, 2023 4:38 PM

**To:** satyan@bhel.in

**Cc:** cvr@bhel.in ; 'M Sridhar(General Manager/CMD Secretariat/CMDSECT/CO)'

**Subject:** FW: Review of procurement of goods and services through Government e-Marketplace (GeM)-Reg.

Dear Sir,

For reference and necessary action at your end. :

सादर / *Regards*

सौरभ श्रीवास्तव / *Saurabh Srivastava*

अपर महाप्रबंधक / *AGM*

सी एम डी सचिवालय / *CMD Secretariat*

बीएचईएल हाउस, सिरी फोर्ट / *BHEL House, Siri Fort*

नई दिल्ली / *New Delhi - 110049*

*Ph. No. - +91-11-66337029; Mob - +91-9810569022*



Follow Us on



---

**From:** CMD BHEL <cmd@bhel.in>

**Sent:** 01 March 2023 16:58

**To:** saurabh@bhel.in

**Subject:** Fwd: Review of procurement of goods and services through Government e-Marketplace (GeM)-Reg.

---

Dr. Nalin Shinghal

Chairman and Managing Director

Bharat Heavy Electricals Ltd

BHEL House, Siri Fort, New Delhi

+91 - 11 - 2600 1001

---

**From:** "dhi\_coord" <dhi\_coord@nic.in>

**To:** yuledelhi@gmail.com, cmd@andrewyule.com, cmd@bhel.in, "BBJ CONSTRUCTION" <info@bbjconst.com>, "Bridge Roof" <delhi@bridgeroof.co.in>, "CMD BRIDGEROOF"

<cmd@bridgeroof.co.in>, cmd@cciltd.in, "co secy" <co\_secy@cciltd.in>, "CMD EPI"  
<cmd@engineeringprojects.com>, "pk saho" <pk.sahoo@engineeringprojects.com>, "Pankaj  
Gupta" <cmd@hmtindia.com>, "Corporate Planning" <cplg@hmtindia.com>, "cmd"  
<cmd@hecltd.com>, hecdelhi@hecltd.com, cmdhclkol@gmail.com, "cmd jaipur"  
<cmd.jaipur@indiansalt.com>, pstocmd@indiansalt.com, information@indiansalt.com,  
cmd@ilkota.in, fa@ilkota.in, "Cmde Saurav Deb" <cmd@nepamills.nic.in>, "Shri AVHIJIT  
CHATTERJEE DELHI" <nepadelhi@nepamills.nic.in>, mdo@reil.co.in, poojas@rnc72.com,  
gmho@rnc72.com, sunilkumar@fcriindia.com, director@fcriindia.com, director@araiindia.com,  
info@araiindia.com, "Team Natrip" <team@natrip.in>, "Rajnish Maurya" <rajnish.maurya@natrip.in>,  
"Anoop Singh" <anoop.singh@natrip.in>, "Director, CMTI" <director.cmti@nic.in>, "Sr PS to Dir  
CMTI" <director.cmti@nic.in>, "Krishna Rathod" <cmti@nic.in>, "SUMIT SADHYA"  
<gmm@hmtmachinetools.com>, ykvaish@hmti.co.in

**Cc:** "Aditya Kumar Ghosh" <aditya.ghosh@gov.in>, "Dinesh Pal Singh" <dineshp.singh@nic.in>

**Sent:** Wednesday, March 1, 2023 11:06:11 AM

**Subject:** Review of procurement of goods and services through Government e-Marketplace (GeM)-  
Reg.

Sir / Madam,

Kindly find attached herewith a copy of this Ministry's letter no. 16(32)/2022-Coord. dated 1st  
March, 2023 on the above subject for information and necessary action.

सादर,

समन्वय अनुभाग,

भारी उद्योग मंत्रालय,

दूरभाष - 011-23061073





No. 16(32)/2022-Coord.  
Government of India  
Ministry of Heavy Industries

Udyog Bhawan, New Delhi

Dated: 1<sup>st</sup> March, 2023

To

The CMDs/MDs/Heads of all operational CPSEs and ABs under MHI.

**Sub: Review of procurement of goods and services through Government e-Marketplace (GeM)-Reg.**

Sir/Madam,

I am directed to refer to the above subject and to say that on a recent meeting of Committee of Secretaries chaired by Cabinet Secretary on the above subject on 20<sup>th</sup> February 2023 following directions have been issued among other recommendations:

1. CPSEs/ABs shall furnish the procurement potential for FY 2023-24.
2. (a) CPSEs/ABs shall ensure 100% procurement of goods and services through GeM portal. CEO/Head of CPSEs/ABs concerned to submit their certificate to the Secretary that only those goods and services have been procured outside GeM which are not available on GeM.  
  
(b) Responsibility shall be fixed against the officials for violation of Rule 149 of GFR of public procurement through GeM.
3. It is, therefore, directed to follow the directions and send acknowledgement to the instructions issued.

Yours faithfully,



(Aditya Kumar Ghosh)

Deputy Secretary to the Government of India

**C.Venkat Rao**

---

**From:** C.Venkat Rao <cvr@bhel.in>  
**Sent:** 23 March 2023 11:07  
**To:** C Venkat Rao (General Manager/SS&P/CAPEX & SS&P/CO)  
**Subject:** [Cmd-cpses] Procurement of goods and services through Government e-Marketplace (GeM) - regarding  
**Attachments:** Procurement Gem 20.03.2023.pdf

---

**From:** "Mr Kailash Bhandari" <kailash.bhandari@nic.in>  
**To:** "cmd-cpses" <cmd-cpses@ismgr.nic.in>  
**Sent:** Monday, March 20, 2023 12:17:49 PM  
**Subject:** [Cmd-cpses] Procurement of goods and services through Government e-Marketplace (GeM) - regarding

PFA letter on the above mentioned subject.

Regards

Kailash Bhandari  
Deputy Director  
Department of Public Enterprises  
Tel : 011-24366247  
Mobile : 9891239889



---

Cmd-cpses mailing list -- cmd-cpses@ismgr.nic.in  
To unsubscribe send an email to cmd-cpses-leave@ismgr.nic.in



F. No. DPE/7(4)/2007-Fin. (Pt.3)  
Government of India  
Ministry of Finance  
Department of Public Enterprises

Block No. 14, CGO Complex,  
Lodi Road, New Delhi-110003  
Dated the 20<sup>th</sup> March, 2023

To,  
Chief Executives of all CPSEs

Subject:- Procurement of goods and services through Government e-Marketplace (GeM) - regarding

Sir/Madam,

The undersigned is directed to state that the Committee of Secretaries (CoS) chaired by Cabinet Secretary in its meeting held on 20<sup>th</sup> February, 2023 reviewed the procurement of goods and services through Government e-marketplace (GeM). As recommended by the Committee of Secretaries, all CPSEs are requested to take following actions in this regard.

- (i) Accurately arrive at the procurement potential for FY 2023-24 and upload the same on dedicated dashboard created by GeM for capturing the details of procurement for Ministries and Organizations.
- (ii) Ensure 100% procurement of goods and services through GeM portal
- (iii) CEO/Head of the CPSEs to certify to the Secretaries of the Ministry/ Department concerned that only those goods and services have been procured outside GeM which are not available on GeM

2. It may be noted that the access to the GeM Dashboard will be provided to an assigned official, who would be responsible for providing the procurement details of concerned CPSE. GeM is scheduling meetings with Ministries/CPSEs shortly to provide a brief walkthrough of the Dashboard. It is therefore, requested that the nodal officer of your CPSE may be directed to take further necessary actions in this regard.

3. This issues with the approval of Secretary, Department of Public Enterprises.

  
(Dr. Nith Aggrawal)  
Joint Director  
Tel : 2436-0258

No.F.6/2/2023-PPD  
Government of India  
Ministry of Finance  
Department of Expenditure  
Procurement Policy Division

\*\*\*

264-C, North Block, New Delhi.  
13.01.2023.

**OFFICE MEMORANDUM**

**Subject: - Regarding definition of Services and Works.**

This Department is in receipt of a reference from Government e-Marketplace (GeM) regarding confusion amongst buyers on definition of Works and Services. GeM is stated to be in receipt of many references regarding availing certain Services like repair, maintenance, overhauling, Annual/ Comprehensive Maintenance Contracts (AMC/ CMC) of pre-owned products through GeM.

2. In this regard, following is hereby clarified:

- a) The construction, fabrication, repair, maintenance, overhaul, renovation, decoration, installation, erection, excavation, dredging, and so on, of Civil assets should be handled as procurement of Works.
- b) Procurement of new product along with Installation, commissioning, training, AMC/CMC should be handled as procurement of Goods.
- c) Procurement of Repair, Maintenance, Overhauling, AMC/CMC or similar work for existing Electrical or Mechanical assets should normally be handled as procurement of Services.
- d) In case of composite contracts for Goods and Services. If the procurement value of Goods is substantial and rendering of Service is incidental then such procurement should be handled as procurement of Goods. Similarly, if the procurement value of Services is significant and supply of goods is incidental to the contract then such procurement can be handled as procurement of Services.
- e) In any case, rules for procurement of goods and services are almost same.

*4*  
*13/01/2023*  
(Kanwalpreet)  
Director (PPD)

Tel.No.23093811  
Email: kanwal.irss@nic.in

To

Shri Prashant Kumar Singh,  
Chief Executive Officer,  
Government e-Marketplace (GeM),  
Department of Commerce,  
Ministry of Commerce & Industry,  
2<sup>nd</sup> Floor Jeevan Bharati Building,  
Janpath, New Delhi.  
e-mail: ceo-gem@gov.in

## Annexure-D

### Monthly Information report on procurement through GeM

Ref. (i) MHI letter no. 16(32)/2022-Coord. dated 01.03.2023  
(ii) DPE letter no. DPE/7(4)/2007-Fin.(Pt. 3) dated 20.03.2023

<b>Unit/ Region/ Division:</b>	
<b>Month:</b>	
<b>Year:</b>	

I hereby certify that during the month only those goods and services have been procured outside GeM, which are not available on GeM.

(Signature of Unit/ Region/ Division Head)

Date: \_\_\_\_\_

To,  
Head (CAPEX & SS&P)